



The Sales Group MANUFACTURERS REPRESENTATIVES

WIRELESS NEWS

Upcoming Events

www.thesalesgroup.com

Pacific Northwest Edition

n2w Wireless Audio Gateway

The Sales Group Inc is please to announce our representation of National 2 Way products which deliver accessory products direct from the factory to you the customer. At IWCE they introduced the new WAG (Wireless Audio Gateway) product initially for MOTOTRBO portable and mobile radios XPR 6500, 7550. The XPR 3500 will be in Quarter 3. More manufacturers radios will be added soon.



Inside this issue:

EVANS introduces **2**
the DISPATCH III
furniture for Dispatch
Centers.

SIGNAL INSIDE **2**
Enforcer braided
cable in all sizes plus
Tower Install
Accessories. We kit
for you.

ICOM new FR9010 **3**
P25 Repeaters in VHF
and UHF

MOSELEY Software **3**
Defined Digital Micro-
wave radio covers
from 900MHz to 38
GHz

General Dynamics **4**
R8000B RF Test with
new upgrades

Portable Solution Includes

Blue Tooth ear speaker/mic for both radio & your cellular phone

Finger PTT for portable radio

Bluetooth 4.0 Accessory Adapter for the Mototrbo radios

Mobile Solution Includes

Bluetooth ear speaker and Bluetooth finger PTT both shown above.

The Bluetooth 4.0 Wireless Adapter plugs into the back of the Mototrbo mobile.

National 2 Way also manufactures high quality speaker microphones, Throat Mics, Headsets, Ear Speakers and Accessories for your radios.



Volume ON/OFF PTT button LED

More information at: www.national2way.com



Evans new Dispatch III 24/7 Furniture

The ultimate 24/7 sit-stand Dispatch Furniture Solution

The Dispatch III is the ultimate solution for all 24/7 command and control dispatch facilities. With years of industry experience involved in its creation, the Dispatch III exceeds all industry standards unlike any other product in the marketplace. Designed with a rugged steel and aluminum frame—the most structurally sound in the industry. The Dispatch III is durable and flexible. Providing the operator the ultimate convenience and comfort, with options that include Integrated Personal storage, Envirolinc and PowerLinc systems. The Dispatch III incorporates optional pop-up and slat wall power and data access including USB, DVI, Power, HDMI and Cat6 all prewired for easy connectivity.



EVANS
CONSOLES

Incorporated Power and Data Receptacles provided in multiple locations

Integrated personal storage: Two large drawers allow for ample storage of personal items, ultimately decreasing work surface clutter

More Information: www.dispatch3.com

SIGNAL INSIDE for Cable and Tower Needs

Signal Inside offers commodity type products at reasonable prices. **Signal Inside products are available exclusively through Hutton Communications.** Signal Inside products are manufactured to high standards by carefully chosen contract manufacturers all over the world. Signal Inside's goal is to offer high quality products at competitive prices in the market.

CABLE PRODUCTS Signal Inside **Enforcer cable** products offer alternatives to other braided cables on the market. All Enforcer cables are manufactured to the highest standards using the latest in cable manufacturing technology. Cables are available in many different sizes. Cable assemblies manufactured using Enforcer cable are available as well. Available are Plenum, RG and Fire Retardant cables each in many sizes. Their prices are unbeatable!

TOWER & SITE INSTALLATION PRODUCTS Signal Inside offers accessory solutions for site and tower installations. WE KIT FOR YOU.

PIM Rated PASSIVE DEVICES Signal Inside offers premier PIM passive device products that are designed to work in various applications including Distributed Antenna Systems (DAS), repeater systems, In-building coverage enhancement systems, tunnel applications and others.

Download Signal Inside Catalog at: www.signalinside.com/



ICOM Introduces FR9000 Series P25 Repeaters

Icom's 9000 Series is a complete P25 system for public safety agencies and related industries requiring interoperable communication. The system includes Icom's subscriber units, the F9011/F9021 portable and the F9511/F9521 mobile radios, and the new FR9010/FR9020 P25 repeater. Icom's new P25 repeater features P25 conventional, analog FM and mixed mode operation. The Mil-Spec repeater achieves 100% duty cycle at 110W output (VHF model). A heat sink built into the chassis promotes reliable and continuous operation. The user-friendly repeater has a 500 memory channel capacity, an internal speaker and a programmable D-SUB 25-pin accessory connector for securing an external P25 trunking controller or remote control. The high-performing FR9010 can also be configured as a base station.

Icom's "all-in-one" F9011 and F9511 radios have built-in P25 conventional, P25 trunking and analog conventional. Icom's P25 portable and mobile radios meet MIL-STD 810 specification and possess P25 CAP and FIPS 140-2 certifications. The F9000 Series subscriber units have large dot-matrix displays and advanced tactical group and abundant scanning functions.

110W 100% Duty Cycle Operation (VHF) 100W (UHF)

P25 Conventional, Analog FM and Mixed Mode

500 Memory Channels Capacity



MOSELEY Digital Microwave Radio

Moseley Associates of Santa Barbara, California, is a **US manufacturer of high performance fixed microwave radio link equipment** since 1959. Moseley Digital Link radios include all-indoor and split indoor/outdoor Link Solutions featuring OC3, GigE and multiple T1 interfaces. We take pride in our 50+ years of delivering quality equipment and support services to our customers.

Moseley **Full Duplex Digital Microwave Radios** are available in USA Licensed and Non-Licensed frequencies ranging from **900 MHz up to 38 GHz** with field configurable TDM and Ethernet features. Moseley Digital Microwave Radios support XPIC, channel stacking, space diversity, Monitored Shot Standby configurations for high data throughput capacities and long haul wireless link reliability. Applications served include the following:

- Secure Information Technology Ethernet Microwave Radio Networks
- Public Safety Microwave Radio Multiple and Single Hop Networks
- Critical Infrastructure Microwave Radio Link Networks
- Protected Loop Microwave Radio Link Network Configurations
- Water and Waste Water Telecommunication Link Requirements
- Agriculture and Irrigation facility Link Networks
- Rural Internet Service Provider Ethernet Microwave Radio Networks



Moseley



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We are on the web

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QUALITY INTEGRITY SERVICE

General Dynamics R8000B RF Test

General Dynamics has announced their second generation of its revolutionary R8000 communications system analyzer now with ***Auto Tune for Motorola APX, XTS, XTL, and Mototrbo.***

The **R8000B** delivers a previously unimaginable result: a truly portable instrument with more functions than yesterday's bench top analyzers. *And it now offers significantly improved spectral purity, surpassing that of comparably priced and even much more expensive radio test sets.*

The R8000B's 14 pound weight gives technicians power and flexibility never before attainable - or currently attainable with any other instrument. This, combined with the unit's feature-packed spectrum analyzer and bright 8.4" color LCD, makes it ideal for taking to sites for infrastructure maintenance and interference measurement.

Firmware upgrades are available **free** via web download for the life of the unit, and new capabilities are being constantly added so your R8000B actually becomes more powerful over time!

For more information: www.gdsatcom.com/cte.php



Now Available the R8000 firmware release 1.16.0 for immediate download from our website at: http://www.gdsatcom.com/private/cte/r8000_software_upgrades.php

This release includes Auto Tune support for: Motorola APX 7000XE radios, Motorola XTS2500/5000 portable 900MHz radios, Motorola XTL Series mobile 900MHz radios.

GENERAL DYNAMICS

SATCOM Technologies