



The Sales Group

MANUFACTURERS REPRESENTATIVES

WIRELESS NEWS

Upcoming Events

APCO International

annual training and Vendor Expo, August 3-6 New Orleans.

Inside this issue:

EVANS Dispatch 2

Center Furniture built tough for 24/7 use.

AVTEC Scout IP 2

radio dispatch consoles

CONCEPT SEATING 3

rugged dispatch 27/7 chairs for all emergency operations centers.

GENERAL 3

DYNAMICS R8000B has new firmware available for download

PANORAMA 4

announces new diplexers and triplexers

TELEWAVE 700/800 4

MHz dual-band combiners, receiver Multi-couplers, duplexers and multi-channel, multi-band antenna systems

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Pacific Northwest Edition

ICOM's New Versatile Radio Over IP Gateway

The VE-PG3 is designed to enhance the communication coverage of a radio network and the convenience of radio usage by leveraging IP networking technology with ease of implementation.

The VE-PG3 has two modes; converter mode and bridge mode.

The **converter mode** converts radio audio into VoIP/analog phone calls and allows interconnection between connected equipment.

- Interconnect between IP phone, analog phone and radio networks
- Phone calls can be initiated by radio users

The **bridge mode** connects two or more radio sites over an IP network and received radio audio is bridged to opposing radio sites of the network. The bridge mode can connect dispersed radio sites over the network and can provide cross band, cross category communication.

- Site-to-site radio communication over an IP network
- Site-to-multisite radio communication
- Cross band, cross category connection



ICOM®

More information at: www.icomamerica.com See us at APCO Booth # 1741

Evans Dispatch III 24/7 Furniture

The ultimate 24/7 sit-stand Dispatch Furniture Solution

The Dispatch III is the ultimate solution for all 24/7 command and control dispatch facilities. With years of industry experience involved in its creation, the Dispatch III exceeds all industry standards unlike any other product in the marketplace. Designed with a rugged steel and aluminum frame—the most structurally sound in the industry. The Dispatch III is durable and flexible. Providing the operator the ultimate convenience and comfort, with options that include Integrated Personal storage, Envirolinc and PowerLinc systems. The Dispatch III incorporates optional pop-up and slat wall power and data access including USB, DVI, Power, HDMI and Cat6 all prewired for easy connectivity.



Incorporated Power and Data Receptacles provided in multiple locations

Integrated personal storage: Two large drawers allow for ample storage of personal items, ultimately decreasing work surface clutter

More Information: www.dispatch3.com



SEE US AT APCO Booth 919

AVTEC SCOUT IP Dispatch Console 3.0

Hardware Audio Package

In March 2013, Avtec announced the latest Scout™ 3.0 software release that allows us to offer a suite of new hardware accessories. These professional-grade components continue Avtec's tradition of providing robust hardware for mission-critical environments. They are now generally commercially available after successful testing in public safety, transportation, and manufacturing dispatch centers.

Mission-critical environments — such as 911 call centers or public safety answering points (PSAPs) demand the most reliable communication systems possible. We had the dispatcher in mind when we completely redesigned our hardware components to reduce size, improve performance, and take advantage of the latest technologies. Our new hardware products also meet global standards and use less energy, so they're environmentally-friendly. For dispatching, a dedicated media processing appliance at each console position ensures the highest level of reliability.

New Scout Media Workstation Plus

The Scout Media Workstation Plus is equipped with a dedicated audio processor, is lighter weight, and is 30 percent smaller so it takes up less space on your desktop. It uses less power, which has been reduced from 200W to 60W. It is a direct upgrade of our Scout Media Workstation and includes dual network connections to offer 100% redundancy for maximum uptime in your call center. The Media Workstation Plus is backward-compatible with existing Scout accessories.



SEE US AT APCO #857



Concept Seating 24/7 Intensive use Chairs

Concept Seating is known for their sophisticated design and unparalleled durability



GSA Schedule

- Six Year 24/7 Written Warranty
- Meets ANSI/BIFMA and certified for 24/7 installations under GSA FNEW 83-269E
- Seven-Legged Spider Base for optimal stability
- Seven height position arm rests
- All steel frame with Dymetrol Suspension
- Infinite adjustable Air Lumbar
- Knee tilt and waterfall front
- Safety Casters
- Replaceable Seat Covers
- Cylinders made for HD use in different sizes
- Adjustable back on 3150 models
- Seat Depth Adjustment on 3150 models



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Booth # 825

General Dynamics R8000B New Firmware

General Dynamics has announced their second generation of its revolutionary R8000 communications system analyzer now with [Auto Tune for Motorola APX, XTS, XTL, and Mototrbo.](#)

The **R8000B** delivers a previously unimaginable result: a truly portable instrument with more functions than yesterday's bench top analyzers. *And it now offers significantly improved spectral purity*, surpassing that of comparably priced and even much more expensive radio test sets.

The R8000B's 14 pound weight gives technicians power and flexibility never before attainable - or currently attainable with any other instrument. This, combined with the unit's feature-packed spectrum analyzer and bright 8.4" color LCD, makes it ideal for taking to sites for infrastructure maintenance and interference measurement.

Firmware upgrades are available free via web download for the life of the unit, and new capabilities are being constantly added - so your R8000B actually becomes more powerful over time! **NEW R8000B 1.17.1.0 Firmware Release:**
http://www.gdsatcom.com/_private/CTE/R8000_software_upgrades.php

New Features in Auto Tune

- (1) Kenwood NX series radios now supported
- (2) Motorola XTS 1500 radios now supported
- (3) Export all Auto-Tune test reports or test logs with a single soft key

APCO Booth #1725

Contact us now for
SALE pricing until 9-15



The Sales Group

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QUALITY INTEGRITY SERVICE

Introducing Panorama's Range of Duplexers & Splitters

When integrating multiple radio systems duplexers and splitters provide versatility to combine or split radio signal as needed.

The **DPX-210-270 & DPX-500-700** are housed in compact, robust die cast cases for reliability and easy mounting. They allow dual band antennas to be connected to two separate radios or a dual band radio, like the Motorola APX. The design provides low insertion loss (<1dB/port) and high port to port isolation and high power handling capability.

[View the DPX-210-270 datasheet](#) [View the DPX-500-700 datasheet](#)

The Panorama **DPD-GPS** allows two GPS receivers to be run from only a single antenna. The DPD-GPS is perfect for ensuring that multiple compatible GPS receivers can be used in the same vehicle with the minimum number of antennas thereby reducing clutter and installation costs.

[View the DPD-GPS datasheet](#)

The **Panorama Triplexer** can combine the signals from 3 antennas to a single multiband radio or split the signal from a tri-band antenna, to three separate radios. There is no need for switching or matching as the TPX-VH-UHF-BA-TNC will automatically split or combine UHF, VHF & 7/800. This compact unit requires no external power source and can easily be installed in the roof lining of any vehicle or mounted next to the radio.

[View the TPX-VH-UHF-BA-TNC datasheet](#)

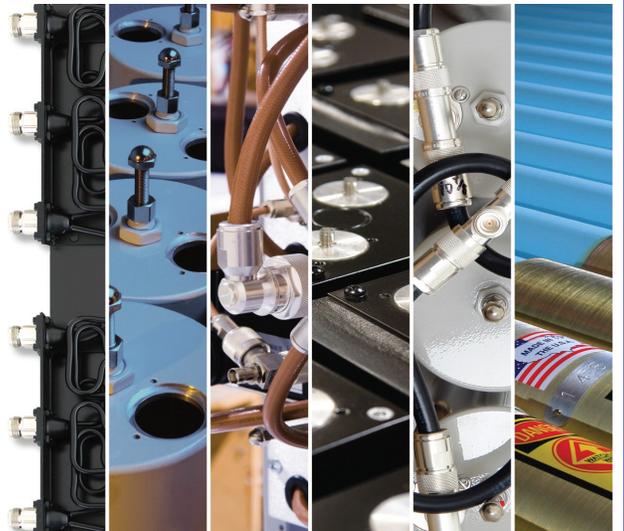
See Us at APCO

Booth # 1634



Telewave is Tested, Proven and Trusted for Quality & Performance

Telewave has supported Public Safety, local, state, federal government, and the US Military for over 40 years. Their full line of standard radio systems products is available for shipping within 10 days or less, and their system engineering team is ready to assist with your most demanding projects. From 700/800 MHz dual-band combiners to receiver Multicouplers, duplexers and multi-channel, multi-band antenna systems, Telewave has the tools and the technology to help you meet your mission requirements. All Telewave system solutions are P25 and narrowband compatible.



See us at APCO Booth #1013