



*The Sales Group* MANUFACTURERS REPRESENTATIVES

# WIRELESS NEWS

**Upcoming Events**

**CPRA Annual Vendor Table Top Show and meeting, October 27, Montebello, CA**

**Inside this issue:**

**Clear-Com Mission 2**  
Critical Agent IC. Expand your radio network

**PODRUNNER 3**  
New Applications for PodRunner. Watch the video

**Codan/Daniels 3**  
VISOR Interop portable repeaters

**National 2 Way 4**  
Snap Lock Ear Piece System with Braided Fiber Cloth. 1, 2 or 3 Wire available

[www.thesalesgroup.com](http://www.thesalesgroup.com)

Southern California, S.NV & Arizona

## Next Generation KNG2 - P25 Digital Portable Two-way Radio **Now Shipping**

The KNG2 is equipped with loud, crisp audio using a large, enhanced 3 watt speaker and has a bright colorized screen with industry large display area. In addition to this, the KNG2 is IP67 dust, water tight, and durable in any environment.

**TOP FEATURES**

- APCO Project 25
- FDMA and TDMA Phase II
- 1-6 Watts RF Power Output
- Integrated GPS
- Bluetooth
- 3 Programmable Buttons on Side
- 5000 Channels, Dynamic Grouping
- 100 Programmable Quick Call ID's
- Busy Channel Selections
- Channel/Priority/Dual Mode/Group Scan
- Problem Prevention Features
- Birdie Free
- DVSI AMBE+2 Version 1.60 Vocoder
- Text Messaging
- Superior Audio Quality
- Long Battery Life
- Waterproof IP67 rated
- Mil-Spec 810 C/D/E/F/G



[www.relm.com](http://www.relm.com)

# Clear-Com Mission Critical Solutions-Agent-IC

## Support and Expand Your Existing Network

Extend your geographic footprint and reach of your radio system with the Eclipse HX Digital Matrix, designed to support the distribution of audio and data signals to thousands of users on a statewide or extended regional radio system.

## Mobility via Smartphone & Tablet

The Agent IC mobile intercom panel application allows users with iOS and Android smartphones and tablets such as agency and department heads and other key personnel that may not be available locally, to securely access the full capabilities of the Eclipse HX via 3G, 4G and Wi-Fi/IP networks.

When multiple agencies are operating at an incident or disaster, emergency departments heads may need to bring in key individuals who cannot be physically present or are in otherwise inaccessible locations or out of radio coverage. While accessibility features are controlled by the host, the AGENT-IC user has the capability for point-to-point, point-to-multipoint calling, push-to-talk, and can receive notifications. The simple menu-driven user interface can be added to the network in case of a critical incident without extensive training.

## IP Communication Points

### Agent-IC™

Users in ancillary positions or who work remotely can be given access to the Eclipse HX intercom system right on their smartphones or tablets. Similar to a key panel, Agent-IC is cost-effective, easy to deploy, and useful from any location where IP networks are available. Users can access pages of 6 keys on phone devices and up to 15 on tablets.

### Key Features

- Designed for smart phones and tablet devices
- Managed under central administration control
- Fully featured: point to point calling, point to multi-point group calling, partyline, PTT, local cross-point audio level control and notifications
- Excellent audio quality
- Ease of deployment and use—no training required

- Secure—NSA approved
- Accessible on multiple IP networks: 3G/4G/Wi-Fi



System Demonstrations going on now. Call us for more information



## What's new with PodRunner



### NEW! PodRunner® How it Works Video

This updated [How it Works](#) video goes into more detail and clearly illustrates how easily one person can load a PodRunner® (with up to 500 lbs. of equipment!) onto the back of a vehicle without lifting.

# podRUNNER™



**Workstation-Pod™** for Communications and ICP



**Hydrant-Pod™** for Pumping Operations



**Cargo-Pod™** for CERT/MRC



**Cargo-Pod™** for SCBA Bottle



## CODAN's VISOR INTEROP Portable Repeater

In an emergency, there's no time to set up a multi-agency communications system and get your users ready—you want to communicate in an instant. You want to talk with other emergency response agencies immediately to save lives and provide aid.

VISOR INTEROP makes saving lives a priority. A Transportable repeater pre-programmed with mutual aid frequencies established by the FCC which provide communications interoperability between emergency response agencies on the ground when responding to an emergency. No additional set up or configuration is required, just set up the antenna and external power source and talk for instant communications between agencies.



- VHF, UHF and 700/800 MHz Frequency band options.
- P25 or analog, repeater or base station
- Lightweight at 28 pounds.
- Robust operating temperatures of -30 to +60 C.
- Passes P25 Encrypted Communications
- RF Output Power of 30W
- Preprogrammed to local and national mutual aid frequencies.
- Capability for programming with agency specific frequencies up to 32 channels.
- Frequency agility with internal quick change duplexer and easy to use service software.
- External 110/220 V AC or 12V DC Power

# The Sales Group

MANUFACTURERS  
REPRESENTATIVES

## Southern CA.

Larry Weber, *CPMR*  
Partner  
800-801-7253

## LA North, Coast

Barry Driver, *CSP*  
(805) 470-0685

## San Diego & Orange

Lyons Communications  
Ron Lyons  
(619) 855-7041

## Arizona & Las Vegas

Mike Harris, *CSP*  
(303) 883-2353

Proud Members of



We are on the web

[www.thesalesgroup.com](http://www.thesalesgroup.com)

QUALITY INTEGRITY SERVICE

# National 2 Way Snaplock Earpiece

Rugged Modular "Snaplock" Earpiece System winning over customers and NOW IN BRAIDED FIBER!

## SnapLock™ Earpiece System

1 Wire Base – Multiple Earpiece Choices



The Original **SnapLock**  
3 Year Dealer Warranty



# SL1W

Connector Varies  
By Radio Model

## Braided Fiber Cloth

**N2W EXCLUSIVE**



PERFECT FOR MULTI-SHIFT CUSTOMERS

- Stronger than standard resin
- 90lb pull-strength
- Lays tangle-free and won't stick to you
- Once the customer feels it, they'll love you for showing it to them

3 year **Rapid Replacement Warranty**

1, 2 or 3 wire available

- 1 Base PTT per radio
  - Noise cancelling directional mic on 2 wire
- Braided Fiber Cloth
- 30lb Pull-Strength on resin

90lb Pull-Strength on Braided Fiber Cloth

