



The Sales Group MANUFACTURERS REPRESENTATIVES

WIRELESS NEWS

www.thesalesgroup.com

Pacific Northwest & Hawaii Edition

Upcoming Events

Oct. 17-19 – Idaho PSAP Seminar/APCO Conference – Boise, ID

Oct. 19-20 – OR APCO Conference – Sunriver, OR

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Floorless Buildings, Lightweight fiberglass shelters & Power distribution buildings

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Wattmeter. Needs no slugs or elements.

Deviser announces 3

their new Spectrum Analyzer E8600B. Competitively priced

Clear-Com Agent IC 3

expands your communications network

National 2 Way 4

Snap Lock Ear Piece System with Braided Fiber Cloth. 1, 2 or 3 Wire available

AVTEC SCOUT Consoles Support Mission Critical

Scout is a true VoIP console system; all its components may be distributed over a LAN/WAN infrastructure using standard Ethernet. There is no backroom TDM switch.



Users said they want a console that does every-thing a traditional console does, yet operates on a network. Scout 4.0 delivers this functionality today, and through active product development and customer feedback, new enhancements are continually incorporated into the feature set. Scout is Avtec’s 4th Generation console product, and was designed for a 10+ year lifecycle in mission-critical environments. Instead of using inferior and difficult to support PC sound cards, Scout provides a dedicated Media Workstation with it’s own Ethernet connection and rugged peripherals. This allows customers the option to furnish standard PC’s and benefit from reduced life-cycle support costs.

- Scales from 1 to 100+ console positions
- Dedicated Media Workstation for Audio; no PC Sound cards
- Built-in N+1 Redundancy
- Supports Disaster Recovery
- Customizable Graphical User interfaces
- Integrates Web and XML technologies
- Scout Project Manager supports live system updates
- Integrates with third-party CAD



AVTEC’s Easy affordable interoperability for your ASTRO Conventional Radio System.

Cost-effectively extend the life of legacy base stations while preparing for tomorrow when equipped with **Avtec's Scout true IP console.**

Download RIC-M Flyer



Dupont Communications Buildings

Since it was founded in 1982, Dupont Building Inc. has become one of the country's leading manufacturer of fiberglass and metal shelters. Our primary objective is to provide our customers with high quality products at competitive prices and efficient lead times. We at Dupont Building Inc. place high value on customer satisfaction and strive to provide consistent services and products.

Dupont Building Inc. proudly offers its customers indoor manufacturing facilities, climate-controlled infrastructures for production, and calamity-oriented Disaster Recovery Plans. We are committed to providing our customers with their orders regardless of disasters or weather conditions. Our large workforce of qualified and skilled carpenters, electricians, and laborers are dedicated in maintaining the Dupont Building product's trademark durability and reliability. For more than 30 years, we have provided our unique lightweight seamless shelters to numerous customers including the country's aviation industry.



More information at:

Dupontbuilding.com



Telewave Model 44 RF Wattmeter

The Telewave Model 44 wattmeter is a compact versatile instrument used for direct measurement of forward and reflected RF power. Thanks to its wide band capability and dynamic range, NO ELEMENTS, inserts to band switching are required.

FEATURES

- REQUIRES NO ELEMENTS, OR "SLUGS"
- NO BAND SWITCHING
- MEASURES 1 TO 500 WATTS
- 5 POWER RANGES
- 5 WATT FULL SCALE RANGE
- COVERS 20 - 1000 MHz

More information at:

www.telewave.com



Deviser E8600B Spectrum Analyzer

Designed specifically for wireless communications field engineers and technicians, the E8600B Spectrum Analyzer provides all necessary measurement functions and performance to accurately characterize the signal environment in addition to clearing, detecting, identifying and locating signal interference in a lightweight, handheld instrument.

Key Benefits

Handheld rugged design able to withstand harsh environments and lighting conditions. Intuitive menu structure enables ease of use and quick measurements. Quickly identifies, locates and maps signal interference. Performs comprehensive signal analysis for complete site profile and monitoring the signal environment. Occupied bandwidth, Channel Power and ACPR. Dual spectrum and spectrogram measurements. Verify RF transmissions in FM and AM.

Optional Measurement Modes

- Interference analyzer
- Coverage mapping
- High precision power meter
- Tracking generator
- GPS
- LTE FDD Analyzer, LTE TDD Analyzer, LTE FDD & TDD Air Interface.

DEVISER

www.deviserinstruments.com



Clear-Com Mission Critical Solutions-Agent-IC

Support and Expand Your Existing Communications Network

Extend your geographic footprint and reach of your radio system with the Eclipse HX Digital Matrix, designed to support the distribution of audio and data signals to thousands of users on a statewide or extended regional radio system.

Mobility via Smartphone & Tablet

The Agent IC mobile intercom panel application allows users with **iOS smartphones, Android** and tablets such as agency and department heads and other key personnel that may not be available locally, to securely access the full capabilities of the Eclipse HX via 3G, 4G and Wi-Fi/IP networks.

When multiple agencies are operating at an incident or disaster, emergency departments heads may need to bring in key individuals who cannot be physically present or are in otherwise inaccessible locations or out of radio coverage. While accessibility features are controlled by the host, the AGENT-IC user has the capability for point-to-point, point-to-multipoint calling, push-to-talk, and can receive notifications. The simple menu-driven user interface can be added to the network in case of a critical incident without extensive training.



www.clearcom.com



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QUALITY INTEGRITY SERVICE

National 2 Way Snaplock Earpiece

Rugged Modular "Snaplock" Earpiece System winning over customers and NOW IN BRAIDED FIBER!

SnapLock™ Earpiece System

1 Wire Base – Multiple Earpiece Choices



The Original **SnapLock**
3 Year Dealer Warranty

SL1W

Connector Varies
By Radio Model

Braided Fiber Cloth

N2W EXCLUSIVE



PERFECT FOR MULTI-SHIFT CUSTOMERS

- Stronger than standard resin
- 90lb pull-strength
- Lays tangle-free and won't stick to you
- Once the customer feels it, they'll love you for showing it to them

3 year **Rapid Replacement Warranty**

1, 2 or 3 wire available

- 1 Base PTT per radio
- Noise cancelling directional mic on 2 wire Braided Fiber Cloth
- 30lb Pull-Strength on resin

90lb Pull-Strength on Braided Fiber Cloth

