



The Sales Group MANUFACTURERS REPRESENTATIVES

WIRELESS NEWS

www.thesalesgroup.com

Southern CA, Southern NV & Arizona

Upcoming Events

CPRA monthly meeting
September 15 in
Thousand Oaks

CPRA annual Vendor
Table Top Show, October
27 in Montebello.

See CPRA.org for more
information

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System with Braided
Fiber Cloth

AVTEC SCOUT Consoles Support Mission Critical

Scout is a true VoIP console system; all its components may be distributed over a LAN/WAN infrastructure using standard Ethernet. There is no backroom TDM switch.



Users said they want a console that does every-thing a traditional console does, yet operates on a network. Scout 4.0 delivers this functionality today, and through active product development and customer feedback, new enhancements are continually incorporated into the feature set. Scout is Avtec's 4th Generation console product, and was designed for a 10+ year lifecycle in mission-critical environments. Instead of using inferior and difficult to support PC sound cards, Scout provides a dedicated Media Workstation with it's own Ethernet connection and rugged peripherals. This allows customers the option to furnish standard PC's and benefit from reduced life-cycle support costs.

- Scales from 1 to 100+ console positions
- Integrates Web and XML technologies
- Dedicated Media Workstation for Audio; no PC Sound cards
- Scout Project Manager supports live system updates
- Built-in N+1 Redundancy
- Integrates with third-party CAD
- Supports Disaster Recovery
- Customizable Graphical User interfaces



AVTEC's Easy affordable interoperability for your ASTRO Conventional Radio System.

Cost-effectively extend the life of legacy base stations while preparing for tomorrow when equipped with **Avtec's Scout true IP console.**

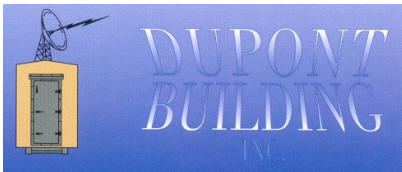
**Download
RIC-M Flyer**



Dupont Communications Buildings

Since it was founded in 1982, Dupont Building Inc. has become one of the country's leading manufacturer of fiberglass and metal shelters. Our primary objective is to provide our customers with high quality products at competitive prices and efficient lead times. We at Dupont Building Inc. place high value on customer satisfaction and strive to provide consistent services and products.

Dupont Building Inc. proudly offers its customers indoor manufacturing facilities, climate-controlled infrastructures for production, and calamity-oriented Disaster Recovery Plans. We are committed to providing our customers with their orders regardless of disasters or weather conditions. Our large workforce of qualified and skilled carpenters, electricians, and laborers are dedicated in maintaining the Dupont Building product's trademark durability and reliability. For more than 30 years, we have provided our unique lightweight seamless shelters to numerous customers including the country's aviation industry.



More information at:
Dupontbuilding.com



Bird Pocket-Sized Antenna & Cable Analyzer

Bird Technologies Low Frequency SiteHawk Antenna and Cable Analyzer covers frequency ranges from 300kHz to 200 MHz and the High Frequency model covers 85MHz to 4GHz. This pocket sized Antenna and Cable Analyzer features an intuitive interface readily accessible to the first time user and minimizes clicks for an expert using it every day. Substantial internal storage eliminates the need to worry about file storage, holding thousands of traces on the device for future analysis or reporting, and comes with a three year warranty.

With the SiteHawk, it is simple to:

- Determine if there is a problem with your cable and antenna system
- Locate the source of the problem with the distance to fault measurement

The unit comes with:

- ◇ A/C adapter
- ◇ Hard and Soft case
- ◇ RF Cable
- ◇ USB Interface Cable
- ◇ Battery,
- ◇ USB drive
- ◇ Instruction manual



www.birdrf.com



Codan/Daniels Stratus Fixed Site

Stratus Fixed Site enables new and existing Codan Base Stations and Repeaters in a fixed configuration to utilise LTE cellular networks for backhaul into dispatch, replacing the need for costly leased lines and T1 connections.

The network interfaces of Stratus Fixed have been optimized to provide a more robust connection over the cellular network ensuring a reliable connection at a fraction of the current costs. The two rack unit Stratus Fixed can connect up to four base stations or repeaters to the cellular network, providing flexibility for system configurations and easy upgrade options.



CODAN
RADIO COMMUNICATIONS

www.codanradio.com

Clear-Com Mission Critical Solutions-Agent-IC

Support and Expand Your Existing Network

Extend your geographic footprint and reach of your radio system with the Eclipse HX Digital Matrix, designed to support the distribution of audio and data signals to thousands of users on a statewide or extended regional radio system.

Mobility via Smartphone & Tablet

The Agent IC mobile intercom panel application allows users with **iOS smartphones, Android** and tablets such as agency and department heads and other key personnel that may not be available locally, to securely access the full capabilities of the Eclipse HX via 3G, 4G and Wi-Fi/IP networks.

When multiple agencies are operating at an incident or disaster, emergency departments heads may need to bring in key individuals who cannot be physically present or are in otherwise inaccessible locations or out of radio coverage. While accessibility features are controlled by the host, the AGENT-IC user has the capability for point-to-point, point-to-multipoint calling, push-to-talk, and can receive notifications. The simple menu-driven user interface can be added to the network in case of a critical incident without extensive training.



www.clearcom.com



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www.thesalesgroup.com

QUALITY INTEGRITY SERVICE

National 2 Way Snaplock Earpiece

Rugged Modular "Snaplock" Earpiece System winning over customers and NOW IN BRAIDED FIBER!

SnapLock™ Earpiece System

1 Wire Base – Multiple Earpiece Choices



The Original **SnapLock**
3 Year Dealer Warranty



SL1W

Connector Varies
By Radio Model

Braided Fiber Cloth

N2W EXCLUSIVE



PERFECT FOR MULTI-SHIFT CUSTOMERS

- Stronger than standard resin
- 90lb pull-strength
- Lays tangle-free and won't stick to you
- Once the customer feels it, they'll love you for showing it to them

3 year **Rapid Replacement Warranty**

1, 2 or 3 wire available

- 1 Base PTT per radio
 - Noise cancelling directional mic on 2 wire
- Braided Fiber Cloth
- 30lb Pull-Strength on resin

90lb Pull-Strength on Braided Fiber Cloth

