



The Sales Group

MANUFACTURERS REPRESENTATIVES

WIRELESS NEWS

Upcoming Events

CPRA monthly meeting
February 16, Hesperia.
CPRA.org for directions

I.W.C.E show March
29-30, Las Vegas NV

Inside this issue:

Alert Systems 2 Group

Mass-Notification
Controller. Disaster
alerting and now
with Active Shooter

National 2 Way 3

New waterproof
speaker mic for
Motorola radios

BIRD new 4043 3

Directional Power
Sensor.

Concept Seating 4

24/7 High use chairs
for Public Safety

www.thesalesgroup.com

Southern CA, S. Nevada & Arizona

Codan STRATUS P25 & LTE Solution

P25 & LTE Solution

Stratus is the first deployable P25/LTE hybrid solution that leverages the strengths of both technologies to provide secure mobile voice networks. With the power of P25 and LTE (3G/4G), Stratus has the mobility of a subscriber unit in a lightweight, easily transportable infrastructure solution, ensuring complete system and network coverage from any location, whenever you need it.



Stratus Repeater

Housed in a rugged Pelican case, Stratus repeater integrates a VHF, UHF, 700 MHz, or 800 MHz repeater, Universal Interface Card (UIC) and LTE modem, linking instantaneously into established communications networks without requiring a hard wired Ethernet connection.

 **CODAN**
RADIO COMMUNICATIONS

Stratus Fixed Site

Stratus Fixed enables new and existing Codan Base Stations and Repeaters in a fixed configuration to utilize LTE cellular networks for backhaul into dispatch, replacing the need for costly leased lines and T1 connections. The network interfaces of Stratus Fixed have been optimized to provide a more robust connection over the cellular network ensuring a reliable connection at a fraction of the current costs.



www.codanradio.com

ASG Mass Notification Controller

Public Safety Case Study (Police and Fire)

In a recent project with a city-wide fire department, ASG was asked if the Automation and Mass Notification Controller (AMN) could aid prior to a natural disaster.

The fire stations needed all of their staff to be warned prior to a disaster while automating systems throughout the city. If an **earthquake, tsunami, or other natural disaster** was imminent, the AMN Controller would initiate a simultaneous chain of events.

The automated system:

1. Sent an announcement to all Emergency Operations Centers notifying the disaster managers that "X" disaster was approaching in "Y" amount of time
2. All backup generators were kicked on ahead of time
3. Sent an announcement over the station's PA system to wake up the firemen and notify them of the impending issue.
4. Sent an alert over the Fire Department's MOTOROLA Trunked radio system notifying all first responders of an impending disaster
5. Integrated into the ZETRON Fire Station Alerting System
6. Integrated into the city's EVERBRIDGE system to initiate alert protocols
7. Opened specific fire station garage bay doors so as to guarantee trucks would not be trapped inside after the disaster struck
8. Recalled elevators to the first floor

All within seconds of the disaster notification arriving and BEFORE the disaster strikes!

The system is also capable of initiating other procedures such as:

1. Locking/unlocking all doors/windows to avoid bottlenecks
2. Setting off alarms
3. Integrating into CAD, SCADA, and city-wide security systems
4. **NOW WITH ACTIVE SHOOTER!**

To request a demo of the system, please don't hesitate to reach out to us.



N2W new Waterproof (IP67) Speaker Microphone



For Motorola SL300, SL7500, SL7550, SL7580, SL7590

national2way
Factory to Dealer Direct

rapidresponse@national2way.com

Li-Ion Powered

Speaker Microphone 7

List \$169.99 (#SM7-M14)

Waterproof (IP67)

Very Loud/Quiet Volume Controls

LED Bright Light

3.5mm Audio Port

Micro USB Charging Port

Optional Programmable Button

1 Year Warranty

New BIRD MODEL 4043 DIRECTIONAL POWER SENSOR

MODEL 4043 DIRECTIONAL POWER SENSOR provides both forward and reflected composite power measurements with +/-5% of full scale accuracy, at power levels of up to 500 watts and is also NIST traceable. This sensor is intended for use at the transmit combiner output, in order to provide both composite output from the combiner power, as well as antenna VSWR information.

Models Available:

- 4043-2-440504-0201 - 144 MHz to 174 MHz
- 4043-2-450504-0201 - 380 MHz to 420 MHz
- 4043-2-460504-0201 - 450 MHz to 512 MHz
- 4043-2-470504-0201 - 762 MHz to 806 MHz
- 4043-2-480504-0201 - 806 MHz to 869 MHz
- 4043-2-490504-0201 - 896 MHz to 940 MHz

Key Features:

- RS-485 interface enables daisy-chain multiple sensors
- Fully CE and ROHS complaint



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TECHNOLOGIES®

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You Connect the World. We Make It Easy.®

www.birdrf.com

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Proud Members



Concept Seating 24/7 Intensive use Chairs



Synchronicity—3150 EXT

Synchronicity 3150

High Back Executive 3142

Concept Seating is known for their sophisticated design and unparalleled durability

- Six Year 24/7 Written Warranty
- Meets ANSI/BIFMA and certified for 24/7 installations under GSA FNEW 83-269E
- Seven-Legged Spider Base for optimal stability
- Seven height position arm rests
- All steel frame with Dymetrol Suspension
- Infinite adjustable Air Lumbar
- Knee tilt and waterfall front
- Safety Casters
- Replaceable Seat Covers
- Cylinders made for HD use in different sizes
- Adjustable back on 3150 models
- Seat Depth Adjustment on 3150 models
- Tilt mechanism with 7 lock positions
- Optional head rest on 3150 models
- Available in durable fabric or leather in various grades and colors let you specify a chair that stands up to anything the hard day can dish out.



CA CMAS

GSA Contract

More information at:

www.conceptseating.com



We are on the web
www.thesalesgroup.com