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Intensive use 24/7 chairs with unparalleled durability. con-

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Ergonomic console furniture for Public Safety 9-1-1 and emergency operations markets.

**FREEDOM 4**

announces new Auto-Test for Harris and BK Radio

**APCO Show & Conference, August 14-17 Denver, CO**

# The Sales Group

## WIRELESS NEWS

[www.thesalesgroup.com](http://www.thesalesgroup.com)

Pacific Northwest & Hawaii Edition

### AVTEC SCOUT Consoles Support Mission Critical

Scout is a true VoIP console system; all its components may be distributed over a LAN/WAN infrastructure using standard Ethernet. There is no backroom TDM switch.



**APCO Booth 931**

Users said they want a console that does every-thing a traditional console does, yet operates on a network. Scout delivers this functionality today, and through active product development and customer feedback, new enhancements are continually incorporated into the feature set. Scout is Avtec's 4th Generation console product, and was designed for a 10+ year lifecycle in mission-critical environments. Instead of using inferior and difficult to support PC sound cards, Scout provides a dedicated Media Workstation with it's own Ethernet connection and rugged peripherals. This allows customers the option to furnish standard PC's and benefit from reduced life-cycle support costs.

- Scales from 1 to 100+ console positions
- Integrates Web and XML technologies
- Dedicated Media Workstation for Audio; no PC Sound cards
- Scout Project Manager supports live system updates
- Built-in N+1 Redundancy
- Integrates with third-party CAD
- Supports Disaster Recovery
- Customizable Graphical User interfaces



[www.avtecinc.com](http://www.avtecinc.com)

**AVTEC's Easy affordable interoperability for your ASTRO Conventional Radio System.**

Cost-effectively extend the life of legacy base stations while preparing for tomorrow when equipped with **Avtec's Scout true IP console.**



## Concept Seating 24/7 Intensive use Chairs



**Concept Seating is known for their sophisticated design and unparalleled durability**

[www.conceptseating.com](http://www.conceptseating.com)

**APCO Booth 1104**

- Six Year 24/7 Written Warranty
- Meets ANSI/BIFMA and certified for 24/7 installations under GSA FNEW 83-269E
- Seven-Legged Spider Base for optimal stability
- Seven height position arm rests
- All steel frame with Dymetrol Suspension
- Infinite adjustable Air Lumbar
- Knee tilt and waterfall front
- Safety Casters
- Replaceable Seat Covers
- Cylinders made for HD use in different sizes
- Adjustable back on 3150 models
- Seat Depth Adjustment on 3150 models
- Tilt mechanism with 7 lock positions
- Optional head rest on 3150 models & Stools
- Available in durable fabric or leather in various grades and colors let you specify a chair that stands up to anything the hard day can dish out.



**CA CMAS  
CONTRACT**

**GSA** Schedule



## EVANS Consoles - Furniture for 24/7 - 9-1-1 Dispatch

**Evans Consoles** Meticulously researched and designed Evans Consoles is the ultimate solution for the 24/7 911 dispatch facility. With years of industry research, client feedback and design expertise involved in its creation, Evans Consoles don't just meet industry requirements but exceeds them unlike any other product in the marketplace.

Designed to be the 911 dispatch console of the future, the Evans dispatch consoles incorporate both innovative features and options that are destined to change today's dispatch facility.

### Evans DISPATCH III

#### The ultimate 24/7 sit-stand Dispatch Furniture Solution

The Dispatch III is the ultimate solution for all 24/7 command and control dispatch facilities. With years of industry experience involved in its creation, the Dispatch III exceeds all industry standards unlike any other product in the marketplace.

Designed with a rugged steel and aluminum frame—the most structurally sound in the industry. The Dispatch III is durable and flexible. Providing the operator the ultimate convenience and comfort, with options that include Integrated Personal storage, Single or Dual Surface, Envirolinc and PowerLinc systems. The Dispatch III incorporates optional pop-up and slat wall power and data access including USB, DVI, Power, HDMI and Cat6 all prewired for easy connectivity.



#### APCO Booth 501

Incorporated Power and Data Receptacles provided in multiple locations and Dual Cable Chains on each side.

Integrated personal storage: Two large drawers allow for ample storage of personal items, ultimately decreasing work surface clutter

[www.evansonline.com](http://www.evansonline.com)

**EVANS DESIGNS TURN-KEY**



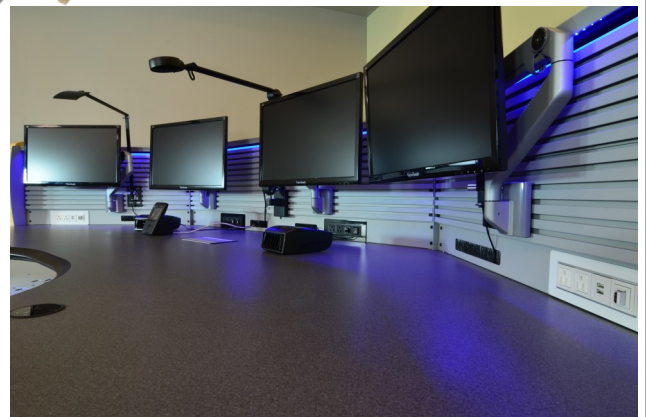
CA CMAS  
CONTRACT

HGAC  
Contract

#### DISPATCH CENTERS

- Raised Floor
- Carpeting
- Custom Millwork
- Acoustic Walls
- Lighting
- AV Walls
- 24/4 Dispatch Chairs
- PowerLinc System

**EVANS**  
CONSOLES



**SEATTLE WA, & HI**

Dana Hanford, [CPMR](#)

Partner

206-842-9076

**Western OR, Western**

**WA**

Bob Shropshire

253-344-6973

**Eastern WA, MT & ID**

George Shoemaker, [CSP](#)

509-991-8100

**ALASKA**

Ken Doughty

(907) 250-8706

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[www.thesalesgroup.com](http://www.thesalesgroup.com)

# Freedom Communication Technologies



**Firmware release 2.3.4 adds more new features to the R8100 & R8000!**



## AutoTune™ for Harris XG-100M™ Mobiles

AutoTune for Harris XG-100 mobile radios was developed in close collaboration with Harris and key Harris users. Eric Makovsky, Harris Product Line Manager, said *'We were pleased to work with Freedom to provide this valuable tool for customers with fleets of XG-100M radios.'*

Support for the XG-100M is just the latest in our expanding line of AutoTune options for Harris radios. We introduced support for XG75™ and model 7300™ radios last year. And we will begin shipping AutoTune for XL-200™ radios this summer. Freedom is proud to support this important line of products

## APCO Booth 847

### Occupied Bandwidth Measurement

Our Enhanced Spectrum Analyzer option now includes Occupied Bandwidth (OBW) measurement capability. This enables the user to determine how much spectrum is occupied by a given percentage (typically 99%) of the transmitted power at the center frequency.



## AutoTune for RELM KNG™ Portables

We are extremely pleased to introduce AutoTune capability for the BK Technologies (formerly RELM Wireless) KNG series portables. These radios are used by many important federal, state and local government agencies and first responders, and our AutoTune will help these entities to keep these radios performing their important missions.

KNG series AutoTune will test and align: KNG-P150, KNG-P400, KNG-P500, KNG-P800

