



The Sales Group MANUFACTURERS REPRESENTATIVES

WIRELESS NEWS

Upcoming Events

CPRA (APCO) monthly meeting December 8, Corona, CA

HAPPY HOLIDAYS

Inside this issue:

RUGGON Rugged tablet computers **2**

AVTEC Scout Radio Dispatch Consoles. We are named the Representative of the Year! **3**

BIRD RescueLine Signal Boosters (IFC/NFPA) **4**

Merry Christmas

www.thesalesgroup.com

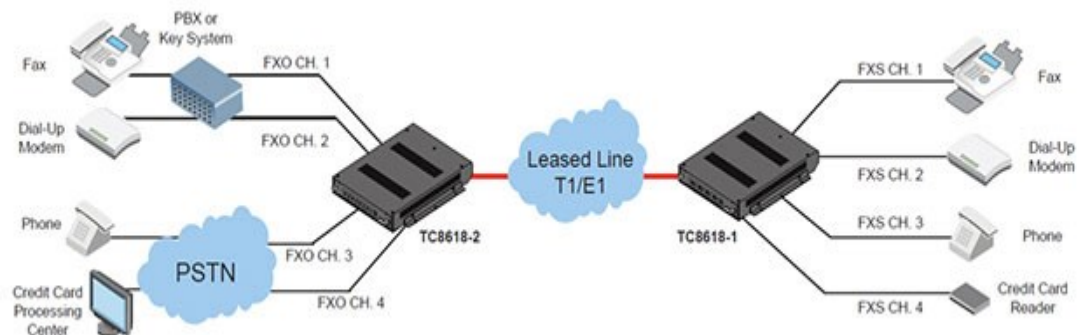
Southern CA, Southern NV & Arizona

TC Communications New Product



Simple Solution for Point-to-Point Connections FXO/FXS over reliable T1/E1

- ESF Framing Support for T1
- Minimal Latency
- Point-to-point Connection with up to 4 Channels of FXS or FXO
- Equipped with R2 Troubleshooting Button



RuggON Rugged Computers for Public Safety

With the RuggON PM-511's computing device, officers can use detection tools such as radars to record crucial capture images of incidents, detect traffic violations, scan license plates, and link to database for real-time information. In addition, the rugged tablet also offers seamless and stable wireless communications so that officers can receive real time information.

Officers that are working under rainy weathers don't have to worry when using RuggON PM-511 as its IP65 water & dust proof can protect the device from heavy rain. Different from consumer tablets the PM-511 is suitable to withstand situations as it can withstand 6-foot drop resistance and comes with MIL-STD-810G anti-shock & vibration. The ability to endure extreme temperatures is another one of PM-511's notable features. PM-511 supports operating temperatures of -20c to +50c along with storage temperatures between



-30c to +70c. RuggON PM-511 is the dependable device to withstand these harsh environments since it offers the durability that commercial tablets don't provide.

PM-511 can support radar and camera for the purpose of speed violation detection. Once the tablet is connected on the detection devices, the captured vehicle information such as car model, license plate, car speed, driver information and other details will be displayed on the tablet and sent to headquarters for analysis. This information allows the officer to quickly determine the

related fines, without wasting time on redundant paperwork. The officer can also use the tablet to send information to other police units for further investigation. Built with durable ruggedness and reliable connections, RuggON PM-511 is the ideal choice for law enforcement tasks now being used by the City of New York.



AVTEC names The Sales Group Rep of the year!

AVTEC SCOUT Consoles Support Mission Critical

Scout is a true VoIP console system; all its components may be distributed over a LAN/WAN infrastructure using standard Ethernet. There is no backroom TDM switch.



Users said they want a console that does every-thing a traditional console does, yet operates on a network. Scout delivers this functionality today, and through active product development and customer feedback, new enhancements are continually incorporated into the feature set. Scout is Avtec's 4th Generation console product, and was designed for a 10+ year lifecycle in mission-critical environments. Instead of using inferior and difficult to support PC sound cards, Scout provides a dedicated Media Workstation with it's own Ethernet connection and rugged peripherals. This allows customers the option to furnish standard PC's and benefit from reduced life-cycle support costs.

- **Scales from 1 to 100+ console positions**
- **Dedicated Media Workstation for Audio; no PC Sound cards**
- **Built-in N+1 Redundancy**
- **Supports Disaster Recovery**
- **Customizable Graphical User interfaces**
- **Integrates Web and XML technologies**
- **Scout Project Manager supports live system updates**
- **Integrates with third-party CAD**

www.avtecinc.com



The Sales Group

MANUFACTURERS
REPRESENTATIVES

Southern CA,

Larry Weber, *CPMR*
Partner
800-801-7253

LA North, Coast

Barry Driver, *CSP*
(805) 470-0685

San Diego & Orange

Ron Lyons, VP
(619) 855-7041

Arizona & Las Vegas

Mike Harris, *CSP*
(303) 883-2353

Proud Members



BIRD RescueLine Signal Boosters (IFC/NFPA)

RescueLine Signal Boosters: The **Legacy Series, SBII Series and the SBIII Series Signal Boosters** are considered to be Rescueline models when the NFPA Option is selected. The Bird RescueLine's primary mission is to ensure that first responders have consistent reliable radio communications in any type of structure. The RescueLine signal booster models fully comply with the International Fire Code and National Fire Protection Association (IFC/NFPA) standards when they are combined with a NFPA Battery Backup Unit. The **RescueLine Signal Boosters** are in a NEMA 4 style enclosure and they offer an alarm interface that will generate an alarm for all five NFPA alarm conditions. The monitored alarms are antenna malfunction (up link or down link), a signal booster malfunction, charger failure, AC power loss and also a 70% battery depletion condition. The Bird RescueLine has been designed to be compatible with standard fire alarm panels and many models now also include SNMP v3.0 as a standard feature.

The **Battery Backup Unit** models are designed to provide uninterruptible backup voltage for signal boosters. The backup supply is provided by a pair of high capacity lead acid batteries and can maintain full continuous operation of the signal booster for a minimum of either 12 or 24 hours. The unit has an integrated battery charger and monitor system that maintains peak battery level when the main power source is present. The system provides LED status indicators and auxiliary alarm connections for remote monitoring. When used in conjunction with a Rescueline™ signal booster, the battery backup system provides a fully compliant solution to NFPA72, NFPA1221, or IFC.



For more information

www.birdrf.com



We are on the web

www.thesalesgroup.com