



Proud Members



COMMUNICATIONS CENTER PRODUCT

www.thesalesgroup.com

Northern CA & Northern NV

AVTEC SCOUT Consoles Support Mission Critical

Scout is a true VoIP console system; all its components may be distributed over a LAN/WAN infrastructure using standard Ethernet. There is no backroom TDM switch.



Users said they want a console that does every-thing a traditional console does, yet operates on a network. Scout delivers this functionality today, and through active product development and customer feedback, new enhancements are continually incorporated into the feature set. Scout is Avtec's 4th Generation console product, and was designed for a 10+ year lifecycle in mission-critical environments. Instead of using inferior and difficult to support PC sound cards, Scout provides a dedicated Media Workstation with it's own Ethernet connection and rugged peripherals. This allows customers the option to furnish standard PC's and benefit from reduced life-cycle support costs.

- Scales from 1 to 100+ console positions
- Dedicated Media Workstation for Audio; no PC Sound cards
- Built-in N+1 Redundancy
- Supports Disaster Recovery
- Customizable Graphical User interfaces
- Integrates Web and XML technologies
- Scout Project Manager supports live system updates
- Integrates with third-party CAD



www.avtecinc.com

• AVTEC's Easy affordable interoperability for your ASTRO Conventional Radio System.

Cost-effectively extend the life of legacy base stations while preparing for tomorrow when equipped with **Avtec's Scout true IP console.**

Download
[RIC-M Flyer](#)



Inside this issue:

Concept Seating 2

Intensive use 24/7 chairs with unparalleled durability. contracts

Evans Consoles 3

Ergonomic console furniture for Public Safety 9-1-1 and emergency operations markets.

Digital Alert Systems DASEOC 4

Solutions for integrated CAP and EAS Public Warning

Alert Systems Group (ASG) 4

NATURAL DISASTER AUTOMATION AND MASS NOTIFICATION. Active Shooter

Concept Seating 24/7 Intensive use Chairs



Synchronicity—3150 EXT



Synchronicity 3150



High Back Executive 3142

Concept Seating is known for their sophisticated design and unparalleled durability

- Six Year 24/7 Written Warranty
- Meets ANSI/BIFMA and certified for 24/7 installations under GSA FNEW 83-269E
- Seven-Legged Spider Base for optimal stability
- Seven height position arm rests
- All steel frame with Dymetrol Suspension
- Infinite adjustable Air Lumbar
- Knee tilt and waterfall front
- Safety Casters
- Replaceable Seat Covers
- Cylinders made for HD use in different sizes
- Adjustable back on 3150 models
- Seat Depth Adjustment on 3150 models
- Tilt mechanism with 7 lock positions
- Optional head rest on 3150 models
- Available in durable fabric or leather in various grades and colors let you specify a chair that stands up to anything the hard day can dish out.



More information at:
www.conceptseating.com

EVANS Consoles - Furniture for 24/7 - 9-1-1 Dispatch

Evans Consoles Meticulously researched and designed Evans Consoles is the ultimate solution for the 24/7 911 dispatch facility. With years of industry research, client feedback and design expertise involved in its creation, Evans Consoles don't just meet industry requirements but exceeds them unlike any other product in the marketplace.

Designed to be the 911 dispatch console of the future, the Evans dispatch consoles incorporate both innovative features and options that are destined to change today's dispatch facility.

Evans DISPATCH III

The ultimate 24/7 sit-stand Dispatch Furniture Solution

The Dispatch III is the ultimate solution for all 24/7 command and control dispatch facilities. With years of industry experience involved in its creation, the Dispatch III exceeds all industry standards unlike any other product in the marketplace.

Designed with a rugged steel and aluminum frame—the most structurally sound in the industry. The Dispatch III is durable and flexible. Providing the operator the ultimate convenience and comfort, with options that include Integrated Personal storage, Single or Dual Surface, Envirolinc and PowerLinc systems. The Dispatch III incorporates optional pop-up and slat wall power and data access including USB, DVI, Power, HDMI and Cat6 all prewired for easy connectivity.



Incorporated Power and Data Receptacles provided in multiple locations and Dual Cable Chains on each side.

Integrated personal storage: Two large drawers allow for ample storage of personal items, ultimately decreasing work surface clutter

www.evansonline.com



CA CMAS
CONTRACT

HGAC
Contract

EVANS DESIGNS TURN-KEY DISPATCH CENTERS

- Raised Floor
- Carpeting
- Custom Millwork
- Acoustic Walls
- Lighting
- AV Walls
- 24/4 Dispatch Chairs
- PowerLinc System

EVANS
CONSOLES



Northern CA & NV

Ron Lyons, VP

(619) 855-7041

Ron.Lyons@thesalesgroup.com

Bay Area Northern CA

Manny Vierra, CSP

(408) 309-3954

manny@thesalesgroup.com

Central Valley, N. CA

Paul Mills, CSP

(925) 766-4545

paul@thesalesgroup.com

Northern CA & NV

Mike Sage, CSP

Director

(925) 484-5578

mike@thesalesgroup.com

Proud Members of



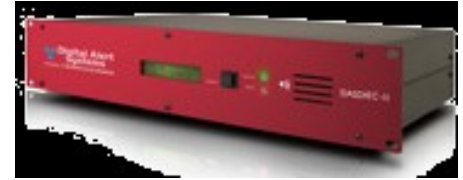
We are on the web

www.thesalesgroup.com

Digital Alert Systems' DASEOC

Effective and Affordable Solutions for Integrated CAP and EAS Public Warning in a Simple, unified emergency alert platform.

1. Originates CAP messaging to IPAWS
2. Originates EAS audio direct to broadcast
3. Monitors CAP messaging from IPAWS and other CAP sources
4. Monitors EAS messaging from NWS, PEPs, EAS
5. Enables messaging to/from other EMAs, • "COG to COG" messaging via IPAWS



- IPAWS Conformant CAP originator (no external PC required).
- Easy-to-use, web-based interface for creating messages for EAS, IPAWS and other alert systems.
- Includes an IPAWS-OPEN interface to the FEMA IPAWS/CMAS system.
- Audio recorder (voice in EAS & CAP alerts).
- Emergency alerts and audio messages can be preset, stored, and quickly updated as needed.
- Authenticated and secure access for multiple operators. Permission management defines which operators have different levels of EAS activation rights.



ALERT SYSTEMS GROUP Disaster Mass Notification

When there is a force of nature with potentially catastrophic consequences, an AUTOMATED early warning system is instrumental to protecting assets and saving lives. Alert Systems Group, LLC (www.AlertSystemsGroup.com) (ASG) is the leading Earthquake, Active Shooter, and Tsunami early-warning, automations, and mass-notification provider in the world.

ASG not only operates on the FEMA Integrated Public Alert and Warning System (IPAWS), but also leverages its relationships with government agencies, university researchers, broadcast stations, and two-way radio and dispatch manufacturers to build a P-25 Automation and Mass Notification controller. The ASG Automation and Mass Notification (AMN) controller is capable of integrating directly into all two-way radio systems, regardless of proprietary protocols

ASG has also partnered with mass notification companies such as Federal Signal, ATI, Everbridge, CodeBlue, and others to ensure that ASG, with its patented Natural Disaster Automation System (NDAS), is capable of triggering existing mass notification systems to take action.

With three forms of redundant signaling, ASG automatically delivers a natural disaster alert to public safety P25 communications systems. The AMN controller simultaneously manages and inserts life-saving alert information into radio and dispatch systems to send pages, alerts, tones, and customized messages. ASG also ties in to public address systems, back-up generators, garage doors, and directly into elevators to recall to the first floor. Integrating alerts into commercial building automation systems seamlessly will accelerate response time for first responders, security, staff, and those designated as part of any disaster management plan.

